

Case Study

Specialist Haulage Solution Provided



Haulage Contractor

I told you it was a mess!

The Problem

Previous brokers left vehicles off cover!

From our first meeting, it was clear that the previous broker had not conducted a pre-renewal or even made regular contact with this road haulier. It was apparent that documents were not shared with the client too!

Following a thorough face-to-face fact find, it was clear that the previous broker had missed vehicles off the motor insurance database, exposing this client to all kinds of legal issues. The vehicles that were insured were under the wrong overnight address and wrong class of use for the business activities.

Their non-motor policies (Goods in Transit & Liability) were issued on an incorrect basis – one policy was specified vehicles and the other policy was based on number of vehicles – OF WHICH, both were missing vehicles!

The Outcome

Lawrence transferred all policies to his administration and did a full policy review, correcting policy cover left, right AND centre! We saved the client on their premium spend where possible and corrected Fleet, Goods in Transit and Liabilities to cover their business activities in full!

The Client

"I'm so thankful for Lawrence taking the time to explain through all our covers, we are now confident in our cover, and I even enjoyed a pie & mash once the insurance jargon was concluded!"

Meet Lawrence!



Motor Expert

I am a straight-talking ex haulier who still holds a class 1 HGV licence.

You really should not be purchasing insurance online without discussing the exact cover you need and having someone who understands the vehicles you drive, the ins and outs of RHA, CMR, UKWA, loading and unloading, and much more.

Call me anytime for a chat on **07736 956 213** or by email Lawrence.fuller@ascendbroking.co.uk